

**Yariv Fadlon**  
*Curriculum Vitae, November 2009*

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**Graduate Education**

Vanderbilt University, Department of Economics  
Ph.D. Candidate in Economics  
Expected completion date: May 2010

Dissertation Title: Essays on Statistical Discrimination and on the Payoff to Publishing in Economics Journals

Thesis Committee and References

Professor Andrea Moro (Co-Chair) : [andrea.moro@vanderbilt.edu](mailto:andrea.moro@vanderbilt.edu), 615-343-1516  
Professor Myrna Wooders (Co-Chair): [myrna.wooders@vanderbilt.edu](mailto:myrna.wooders@vanderbilt.edu), 615-343-0461  
Professor William J. Collins: [william.collins@vanderbilt.edu](mailto:william.collins@vanderbilt.edu), 615-322-3428  
Professor Giacomo Chiozza: [g.chiozza@vanderbilt.edu](mailto:g.chiozza@vanderbilt.edu), 615-322-6222

Ben-Gurion University (Israel)  
M.A. in Economics, 2004

**Undergraduate Education**

Ben-Gurion University (Israel) 2001  
B.A. in Economics & Computer Science

**Research and Teaching Fields**

Primary: Labor Economics, Microeconomic Theory  
Secondary: Econometrics

**Honors and Fellowships**

*Graduate Fellowship*, Vanderbilt University, 2005-2010  
*Full Scholarship*, Ben-Gurion University, 2001 – 2003

**Teaching Experience**

Teaching Assistant, Vanderbilt University,  
Principles of Microeconomics: Fall 2006  
Education and Economic Development: Spring 2007  
Macroeconomic Theory (Ph.D.): Spring 2007  
Intermediate Microeconomic Theory: Fall 2007 and Spring 2008  
Labor Economics and Strategic Analysis: Fall 2008  
Teaching Assistant, Ben-Gurion University  
Statistics for Economists: 2003  
Introduction to Microeconomics: 2002

## Research Papers

### “Statistical Discrimination and the Implications of Employer-Employee Racial Matches” [Job Market Paper]

In this paper, I test the empirical validity of a statistical discrimination model that incorporates employer's race. I show that if an employer statistically discriminates less against an employee that shares the same race (match) than an employee who does not share the same race (mismatch), then a match employee's wage correlates with measures of skill (AFQT) more than a mismatch employee's wage. Using data from the NLSY97, which includes information about the racial background of employees and their supervisors, I find support for this prediction for young black and white male employees after controlling for sample selection. In addition, I find evidence that implies a shortage of black employers in high skill jobs, as high skill black employees do not select themselves to match employers, even though the return to skill is higher. These findings provide evidence that policy makers can reduce the racial wage gap by focusing on affirmative action programs that help minorities become employers and/or programs which provide cultural sensitivity training for employers to improve cross-race communication.

### “Ranking Journals: Show Me the Money” with Myrna Wooders

Using a unique dataset of 580 economics faculty from research universities across the US, we rate 36 economics journals based on authors' salaries. We estimate the expected salary of a faculty member conditioning on publications and other individual characteristics. This method determines the average marginal effect of each paper published in a particular journal on the conditional expected salary. We then rank the journals according to their average marginal effect. To account for co-authorship, we use two different weight methods, giving us two rank lists. In both, we find that the top two journals are *Journal of Political Economy* and *Econometrica*; a publication in one of these journals is worth an additional \$18,000 to \$21,000 above the average salary, holding all other characteristics the same.

## Work in Progress

### “Cycle of Low Skill Black Employers”

This paper aims to explain why minority employers are less likely to offer high paying jobs and at the same time, why minority employees invest less, on average, in human capital. The model is built on the assumption that an employer better observes an employee's skill level if the employer and the employee share the same racial background. In a general equilibrium framework, an employee invests in human capital based on the expected wage. An employer uses a noisy signal to estimate an employee's skill. If minority employees invest less in human capital than white employees, in the next period there will be fewer minority employers. Therefore, when this game is repeated and a young minority employee has to decide whether to invest in human capital, the small number of minority employers from the previous round discourages him from investing in human capital, resulting in a cycle of low skill minority employers.

### “Informed Consumers in Credence Good Markets”

In this paper, I focus on markets for credence goods in a competitive environment. Goods and services for which experts know more about the quality a consumer needs than the consumer himself are called credence goods. I mainly examine markets for credence goods where the consumers are heterogeneous in their information regarding the quality they need. Wolinsky (1993) argues that in a competitive market, if the search costs for the consumer are low enough, so consumers search efficiently, there exists an equilibrium where experts are honest. I find that when there are enough informed consumers, there exists an equilibrium where the expert chooses to be honest at all times, even if the search costs for experts are high.

**Other Research Experience and Employment**

Research Assistant for Professor Myrna Wooders, Spring 2009

Research Assistant for Professor Andrea Moro, Fall 2009

Economist at Leumi Bank (Israel): 2003- 2005

**Professional Activities**Presentations of Research

*Statistical Discrimination and the Implications of Employer-Employee Racial Matches*

Southern Economic Association Meetings, 2009

**Professional Memberships**

American Economic Association

Southern Economic Association

Member of the "Council of the Economics Graduate Students" (CEGS), Vanderbilt University, USA  
(2006-2007)